Synopsys Posts Financial Results for First Quarter of Fiscal 2006

PRNewswire-FirstCall MOUNTAIN VIEW, Calif.

Synopsys, Inc. (NASDAQ: SNPS), a world leader in semiconductor design software, today reported results for its first fiscal quarter ended January 31, 2006.

For the first quarter, Synopsys reported revenue of \$260.2 million, an 8 percent increase compared to \$241.3 million for the first quarter of fiscal 2005.

"Synopsys has delivered another quarter of very solid results," said Aart de Geus, chairman and CEO of Synopsys. "We again executed well against our financial goals, and continue to win business based on our strong technology momentum."

GAAP Results

On a generally accepted accounting principles (GAAP) basis, net income for the first quarter of fiscal 2006 was \$1.7 million, or \$0.01 per share, compared to a net loss of (\$14.3) million, or (\$0.10) per share, for the first quarter of fiscal 2005. GAAP net income for the current period includes a stock-based compensation expense of \$18.4 million due to the implementation of Statement of Financial Accounting Standards 123® (FAS 123®). Net income prior to fiscal 2006 did not include stock-based compensation expense related to FAS 123®.

Non-GAAP Results

On a non-GAAP basis, net income for the first quarter of fiscal 2006 was \$26.4 million, or \$0.18 per share, compared to non-GAAP net income of \$14.7 million, or \$0.10 per share, for the first quarter of fiscal 2005.

Non-GAAP net income consists of GAAP net income excluding stock-based compensation expense calculated in accordance with FAS 123® and, to the extent incurred in a particular quarter or period, amortization of intangible assets, in-process research and development charges, integration and other acquisition-related expenses, facilities and workforce realignment charges, and other significant items which, in the opinion of management are extraordinary. See "GAAP Reconciliation - Reconciliation of First Quarter 2006 Results" below.

Financial Targets

Synopsys also announced its operating model targets for the second quarter and full fiscal year 2006. These targets constitute forward-looking information and are based on current expectations. For a discussion of factors that could cause actual results to differ materially from these targets, see "Forward-Looking Statements" below.

Second Quarter of Fiscal 2006 Targets:

- * Revenue: \$262 million \$270 million
- * GAAP expenses: \$263 million \$276 million
- * Non-GAAP expenses: \$233 million \$243 million
- * Other income and expense: \$0 million \$4 million
- * Fully diluted outstanding shares: 144 million 150 million
- * Tax rate applied in non-GAAP net income calculations: 31 percent
- * GAAP (loss) earnings: \$(0.02) \$0.03 per share
- * Non-GAAP earnings: \$0.13 \$0.17 per share
- * Revenue from backlog: more than 90 percent

Full-Year Fiscal Year 2006 Targets

- * Revenue: \$1,055 million \$1,085 million
- * Fully diluted outstanding shares: 144 million 150 million
- * Tax rate applied in non-GAAP net income calculations: 31 percent
- * GAAP earnings: \$0.05 \$0.17 per share
- * Non-GAAP earnings: \$0.65 \$0.73 per share
- * GAAP cash flow from operations: greater than \$175 million
- * Revenue from backlog: more than 85 percent

GAAP Reconciliation

Synopsys' management evaluates and makes operating decisions about the Company's business operations primarily based on the bookings, revenue and direct, ongoing and recurring costs of those operations. Management does not believe amortization of intangible assets, in-process research and development charges,

integration and other acquisition-related expenses, facilities and workforce realignment charges and other significant extraordinary items are ongoing and recurring operating costs of its core software, intellectual property and service business operations. In addition, while stock-based compensation expense calculated in accordance with FAS 123® constitutes an ongoing and recurring expense of the Company, such expense is excluded from non-GAAP results because it is not an expense that typically requires or will require cash settlement by the Company and because such expense is not used by management to assess the core profitability of the Company's business operations. Therefore, management adjusts the following GAAP financial measures included in this earnings release to exclude such costs, to the extent incurred in a particular quarter: total cost of revenue, gross margin, total operating expenses, operating income (loss), income (loss) before provision (benefit) for income taxes, provision (benefit) for income taxes, net income (loss) and net income (loss) per share.

For each such measure, excluding these costs provides management with more consistent, comparable information about the Company's core profitability. For example, since the Company does not acquire businesses on a predictable cycle, management would have difficulty evaluating the Company's profitability as measured by gross margin, operating margin, income before taxes and net income on a period-to-period basis unless it excluded acquisition-related charges. Similarly, the Company does not undertake significant restructuring or realignments on a regular basis, and, as a result, excludes associated charges in order to enable better and more consistent evaluations of the Company's operating expenses before and after such actions are taken. Management also uses these measures to help it make budgeting decisions, for example, as between product development expenses (which affect cost of revenue and gross margin) and research and development, sales and marketing and general and administrative expenses (which affect operating expenses and operating margin). Finally, the availability of such information helps management track performance to both internal and externally communicated financial targets and to its competitors' operating results.

Management recognizes that the use of these non-GAAP measures has certain limitations, including the fact that management must exercise judgment in determining whether certain types of charges, such as those relating to workforce reductions executed in the ordinary course of business, should be excluded from non-GAAP results. However, management believes that, although it is important for investors to understand GAAP measures, providing investors with these non-GAAP measures gives them additional important information to enable them to assess, in a way management assesses, Synopsys' current and future continuing operations.

Reconciliation of First Quarter Results

The following tables reconcile the specific items excluded from GAAP in the calculation of non-GAAP earnings per share and non-GAAP expenses for the first quarter fiscal 2006.

GAAP to Non-GAAP Reconciliation of First Quarter Results (in thousands, except per share amounts)

| Income Statement Reconciliation (in thousands) | | | Three Months Ended January 31, | | |
|--|---------------------|--|--|--|--|
| 006 | 20 | 05 | | | |
| | \$1,697 | | \$(14,325) | | |
| ets | 15,99 | 9 | 36,951 | | |
| | 18,4 | 30 | | | |
| opmen | t | 800 | 5,700 | | |
| (10,53) | 30) | (13,6 | 38) | | |
| | \$26,396 | | \$14,688 | | |
| | 006 ets opmen | January 006 20 \$1,697 ets 15,99 18,43 opment (10,530) | January 31, 006 2005 \$1,697 ets 15,999 18,430 opment 800 | | |

(1) Stock-based compensation results from the Company's implementation of FAS 123® during the first quarter of fiscal 2006.

| Earnings Per Share Reconciliation | re Reconciliation Three Months End January 31, | | ths Ended |
|---|---|--------|-----------|
| 20 | 006 | 2005 | |
| GAAP earnings (loss) per share Adjustments: | | \$0.01 | \$(0.10) |
| Amortization of intangible asse | ts | 0.11 | 0.25 |
| Stock-based compensation (1) | | 0.13 | |
| In-process research and development | | 0.01 | 0.04 |
| Tax effect | (80.0) | (0.09) | |
| Non-GAAP earnings per share | | \$0.18 | \$0.10 |

Shares used in calculation 146,969 146,060

(1) Stock-based compensation results from the Company's implementation of FAS 123® during the first quarter of fiscal 2006.

Reconciliation of Estimated Target Operating Results

The following tables reconcile the specific items excluded from GAAP in the calculation of target non-GAAP operating results for the periods indicated below:

GAAP to non-GAAP Reconciliation of Target Second Quarter Fiscal Year 2006 Targets (in thousands, except per share amounts)

> Range for Three Months Ending April 30, 2006 Low High

Target GAAP expenses \$263,000 \$276,000

Adjustment:

Estimated impact of amortization of

intangible assets (13,000) (14,000)

Estimated impact of stock-based

compensation (1) (17,000) (19,000) Target non-GAAP expenses \$233,000 \$243,000

(1) Stock-based compensation results from the Company's implementation of FAS 123® during the first quarter of fiscal 2006.

Range for Three Months Ending April 30, 2006 Low High

Target GAAP earnings (loss) per share \$(0.02) \$0.03

Adjustment:

Estimated impact of amortization of

intangible assets 0.10 0.09

Estimated impact of stock-based

 $\begin{array}{cccc} \text{compensation (1)} & 0.13 & 0.12 \\ \text{Net non-GAAP tax effect} & (0.08) & (0.07) \\ \text{Target non-GAAP earnings per share} & \$0.13 & \$0.17 \end{array}$

Shares used in non-GAAP calculation

(midpoint of target range) 147,000 147,000

(1) Stock-based compensation results from the Company's implementation of FAS 123® during the first quarter of fiscal 2006.

GAAP to Non-GAAP Reconciliation of Target Fiscal Year 2006 Targets

Range for Fiscal Year Ending October 31, 2006 Low High

Target GAAP earnings per share \$0.05 \$0.17

Adjustment:

Estimated impact of amortization of

intangible assets 0.39 0.38

Estimated impact of stock-based

compensation (1) 0.47 0.44

Net non-GAAP tax effect (0.26) (0.26)

Target non-GAAP earnings per share \$0.65 0.73

Shares used in non-GAAP calculation

(midpoint of target range) 147,000 147,000

(1) Stock-based compensation results from the Company's implementation of FAS 123® during the first quarter of fiscal 2006.

Additional Financial Information Available on Synopsys Website

In connection with this earnings release, Synopsys is making available to investors supplemental financial information which can be found on Synopsys' website at http://www.synopsys.com/corporate/invest/finsupp/q106.pdf. Synopsys currently intends to provide this information on a guarterly basis.

Earnings Call Open to Investors

Synopsys will hold a conference call for financial analysts and investors today at 2:00 p.m., Pacific Time. A live webcast of the call will be available at Synopsys' corporate website at http://www.synopsys.com/corporate/invest/invest.html. A recording of the call will be available by calling 1-800-475-6701 (320-365-3844 for international callers), access code 816786, beginning at 5:30 p.m. Pacific Time today. A webcast replay will also be available at http://www.synopsys.com/corporate/invest/invest.html from approximately 5:30 p.m. Pacific Time today through to the time Synopsys announces its results for the second quarter of fiscal 2006 in May 2006. In addition, Synopsys will post copies of the prepared remarks of Aart de Geus, chairman and chief executive officer, and Brian Beattie, chief financial officer, on its website at http://www.synopsys.com/corporate/invest/invest.html following the call.

Effectiveness of Information

The targets included in this release, the statements made during the earnings conference call and the information contained in the financial supplement represent Synopsys' expectations and beliefs as of the date of this release only. Although this press release, copies of the prepared remarks of the chief executive officer and chief financial officer made during the call and the financial supplement will remain available on Synopsys' website through the date of the second quarter earnings call in May 2006, their continued availability through such date does not mean that Synopsys is reaffirming or confirming their continued validity. Synopsys does not currently intend to report on its progress during the second quarter of fiscal 2006 or comment to analysts or investors on, or otherwise update, the targets given in this earnings release until it releases such results in May 2006.

Availability of Final Financial Statements

Synopsys will include final financial statements for the first quarter of fiscal 2006 in its Quarterly Report on Form 10-Q to be filed in March 2006.

About Synopsys

Synopsys, Inc. (NASDAQ: SNPS) is a world leader in electronic design automation (EDA) software for semiconductor design. The company delivers technology-leading semiconductor design and verification platforms and IC manufacturing software products to the global electronics market, enabling the development and production of complex systems-on-chips. Synopsys also provides intellectual property and design services to simplify the design process and accelerate time-to-market for its customers. Synopsys is headquartered in Mountain View, California and has offices in more than 60 locations throughout North America, Europe, Japan and Asia. Visit Synopsys online at http://www.synopsys.com/.

Forward-Looking Statements

The statements made in this press release regarding projected financial results in the sections entitled "Financial Targets," and "GAAP Reconciliation - Reconciliation of Estimated Target Operating Results" and certain statements made in the earnings conference call are forward-looking statements within the meaning of the safe harbor provisions of Section 21E of the Securities Exchange Act of 1934. Actual results could differ materially from those described by these statements due to a number of uncertainties, including, but not limited to:

- weakness or continued budgetary caution in the semiconductor or electronics industries:
- lower-than-expected research and development spending by semiconductor and electronic systems companies;
- * competition in the market for Synopsys' products and services;
- * lower-than-anticipated new IC design starts;
- lower-than-anticipated purchases or delays in purchases of software or consulting services by Synopsys' customers, including delays in the renewal, or non-renewal, of Synopsys' license arrangements with major customers;

- * unexpected changes in the mix of time-based licenses and upfront licenses:
- * lower-than-expected bookings of licenses on which revenue is recognized upfront:
- failure of our cost control efforts to result in the anticipated savings;
- * failure to continue to improve Synopsys' existing products;
- failure to successfully develop additional intellectual property blocks for its IP business or to develop and integrate its design for manufacturing products;
- * difficulties in the integration of the products and operations of acquired companies or assets into Synopsys' products and operations;
- downward pressure on maintenance orders, adversely affecting Synopsys' future level of service revenue; and
- * changes in the anticipated amount of stock-based compensation recognized on the Company's financial statements.

In addition, Synopsys' actual operating expenses and earnings per share on a GAAP basis for the fiscal quarter ending April 30, 2006 and actual earnings per share and operating cash flow on a GAAP basis for fiscal year 2006 could differ materially from the targets stated under "Financial Targets" above for a number of reasons, including (i) a determination by Synopsys that any portion of its intangible assets have become impaired, (ii) application of the actual consolidated GAAP tax rate for such periods, (iii) integration and other acquisition-related expenses, amortization of additional intangible assets associated with future acquisitions, if any, (iv) increases or decreases in stock-based compensation expense caused by employee termination or otherwise, and (vi) increases or decreases to estimated capital expenditures.

For further discussion of these and other factors that may cause results to differ from those projected in this release, readers are referred to the reports which Synopsys has filed with the Securities and Exchange Commission (SEC), and which are available at www.sec.gov, particularly the information contained in the section of Part II, Item 7 of Synopsys' Annual Report on Form 10-K for the fiscal year ended October 31, 2005 filed with the SEC on January 12, 2006 entitled "Factors That May Affect Future Results." Synopsys is under no obligation to (and expressly disclaims any such obligation to) update or alter any of the forward-looking statements made in this earnings release, the conference call or the financial supplement whether as a result of new information, future events or otherwise, unless otherwise required by law.

NOTE: Synopsys is a registered trademark of Synopsys, Inc. Any other trademarks mentioned in this release are the intellectual property of their respective owners.

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SYNOPSYS, INC.

Unaudited Condensed Consolidated Statements of Operations (1) (in thousands, except per share data)

Three Months Ended
January 31, 2006
January 31, 2005
Adjust- NonGAAP ments(2) GAAP GAAP ments(2) GAAP

Revenue: Time-based -- \$211,110 \$186,284 -- \$186,284 license \$211,110 Upfront -- 8,367 10,798 -- 10,798 license 8,367 Maintenance and Service 40,712 -- 40,712 44,222 -- 44.222 Total revenue 260,189 -- 260,189 241,304 -- 241,304 Cost of revenue: License 29,989 (1,619) 28,370 24,847 -- 24,847 Maintenance and service 16,573 (856) 15,717 17,029 -- 17,029

Amortization of intangible assets 8,659 (8,659) -- 28,099 (28,099) Total cost of revenue 55,221 (11,134) 44,087 69,975 (28,099) 41,876 Gross margin 204,968 11,134 216,102 171,329 28,099 199,428 Operating expenses: Research and development 87,604 (8,149) 79,455 72,917 -- 72,917 Sales and marketing 77,189 (4,709) 72,480 83,990 83,990 General and administrative 29,804 (3,097) 26,707 24,223 -- 24,223 In-process research and 800 development (800)5,700 (5,700) Amortization of intangible assets 7,340 (7,340) -- 8,852 (8,852) Total operating expenses 202,737 (24,095) 178,642 195,682 (14,552) 181,130 Operating income (loss) 2,231 35,229 37,460 (24,353) 42,651 18,298 Other income, net 795 795 5,199 5,199 Income (loss) before provision (benefit) for income taxes 3,026 35,229 38,255 (19,154) 42,651 23,497 Provision (benefit) for 1,329 10,530 11,859 (4,829) 13,638 income taxes Net income \$1,697 \$24,699 \$26,396 \$(14,325) \$29,013 \$14,688 (loss) Net income (loss) per share: \$0.18 \$(0.10) \$0.10 Basic \$0.01 Diluted \$0.10 \$0.01 \$0.18 \$(0.10) Shared used in computing per share amounts: 144,989 144,989 146,060 146,060 Basic

(1) Synopsys' first quarter ends on the Saturday nearest to January 31. For presentation purposes, the Unaudited Condensed Consolidated

Statements of Operations refer to a calendar month end.

146,969 146,060

146,998

(2) Adjustments consist of stock-based compensation and related tax effect under FAS 123® and to the extent incurred amortization of intangible assets, in-process research and development charges, integration and other significant items, which in the opinion of management are extraordinary. Pre-tax income for the first fiscal quarter of 2006 includes total stock-based compensation of \$18.4 million as follows: cost of revenue \$2.5 million; research & development \$8.1 million; sales & marketing \$4.7 million; general & administrative \$3.1 million. As of January 31, 2005 no stock-based compensation was recorded under FAS 123®.

SYNOPSYS, INC. Unaudited Condensed Consolidated Balance Sheets (1) (in thousands, except Par value)

ASSETS:

Diluted

146,969

Current assets:

Cash and cash equivalents \$314,498 \$404,436 Short-term investments 199,787 182,070

January 31, October 31, 2005 2006 (2)

Total cash, cash equivalents and

514,285 586,506 short-term investments Accounts receivable, net 83,997 100,178 Deferred income taxes 197.110 195.501 Income taxes receivable 48.224 48.370

Prepaid expenses and other current

assets 24,808 16,924

868,424 947,479 Total current assets Property and equipment, net 165,116 170,195 Long-term investments 8,092 8,322 Goodwill, net 728,979 744,114 Intangible assets, net 135.570 142.519 Long-term deferred income taxes 83,232 82,384 Other assets 65,253 61,828 Total assets \$2,070,031 \$2,141,476

LIABILITIES AND STOCKHOLDERS' EQUITY:

Current liabilities:

Accounts payable and accrued

liabilities \$146,477 \$231,359 Accrued income taxes 171,775 169,632 Deferred revenue 475,962 415,689 Total current liabilities 794,214 816,680

Deferred compensation and other

liabilities 68.360 63.841

Long-term deferred revenue 37,600 42,019

Stockholders' equity:

Preferred stock, \$0.01 par value; 2,000 shares authorized; none

outstanding

Common stock, \$0.01 par value per share; 400,000 shares authorized; 142,680 and 145,897 shares outstanding,

respectively 1,427 1,459

Capital in excess of par value 1,280,329 1,263,952 Retained earnings 171,559 171,108

Treasury stock, at cost; 14,477 and

11,259 shares, respectively (268,800)(199,482)Deferred stock compensation (2,100)Accumulated other comprehensive loss (14,658)(16,001)Total stockholders' equity 1,169,857 1,218,936 Total liabilities and

stockholders' equity \$2,070,031 \$2,141,476

- (1) The Company's first quarter and fiscal year ends on the Saturday nearest to January 31 and October 31, respectively. For presentation purposes, the Unaudited Condensed Consolidated Balance Sheets refer to a calendar month end.
- (2) During the guarter, Synopsys completed the acquisition of HPL Technologies, Inc., and has performed a preliminary valuation of the tangible and identifiable intangible assets and liabilities. The Company expects to complete the valuation during its second fiscal quarter.

SYNOPSYS, INC.

Unaudited Condensed Consolidated Statements of Cash Flows (1) (in thousands)

Three Months Ended January 31,

2006 2005

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income (loss) \$1,697 \$(14,552)

Adjustments to reconcile net income

(loss) to net cash provided by

operating activities:

29,729 Amortization and depreciation 50,482 Stock-based compensation 18,430 In-process research and development 5,700 800 Deferred income taxes (7,723)(52)Write-down of long-term assets 1,568

Provision for (reduction to) doubtful

(720)accounts

Net change in unrecognized gains and

losses on foreign exchange contracts 272 (3,789)

Gain (loss) on sale of short and long-term

investments 30

Net changes in operating assets and liabilities net of acquired assets

and liabilities:

Accounts receivable 17,203 31,480 Income taxes receivable 61

Prepaid expenses and other current (7,607)assets 2,544

Other assets (3,425)(6,051)

Accounts payable and accrued

liabilities (93,130)(32,909)2,062 Accrued income taxes (2,775)Deferred revenue 54,745 107.129

Deferred compensation and other

liabilities 6,763 3,900

Net cash provided by operating

activities 19,801 142,075

CASH FLOWS FROM INVESTING ACTIVITIES:

Cash paid for acquisitions, net of

(91,293)cash received (11,894)

Proceeds from sales and maturities of

short-term investments 84,671 97,114 Purchases of short-term investments (102,453)(71,538)Purchases of long-term investments (1,539)Purchases of property and equipment (7,539)(6,330)

Capitalization of software

development costs (762)(738)Net cash used in investing activities (72,785)(39,516)

CASH FLOWS FROM FINANCING ACTIVITIES:

Issuances of common stock 10,433 2,268 Purchases of treasury stock (80.982)(40,160)Net cash used in financing activities (70,549)(37,892)

Effect of exchange rate changes on

cash and cash equivalents 326 (1,740)

Net (decrease) increase in cash and

cash equivalents (89,938)29,658

Cash and cash equivalents, beginning

of period 404,436 346,709

Cash and cash equivalents, end of

period \$314,498 \$376,367

(1) Synopsys' first quarter ends on the Saturday nearest to January 31. For presentation purposes, the Unaudited Condensed Consolidated Statements of Cash Flows refer to a calendar month end.

SOURCE: Synopsys, Inc.

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