# Synopsys Posts Financial Results for Third Quarter Fiscal Year 2023

Announces Sassine Ghazi to Assume President and CEO Role Effective Jan. 1, 2024

#### Q3 FY 2023 Summary

- Record quarterly revenue of \$1.487 billion, up 19% year over year.
- GAAP earnings per diluted share of \$2.17; non-GAAP earnings per diluted share of \$2.88, exceeded high end of guidance.
- Raising full-year 2023 revenue, non-GAAP operating margin improvement, and earnings guidance; committed to long-term model of double-digit annual revenue growth.

SUNNYVALE, Calif., Aug. 16, 2023 /PRNewswire/ -- Synopsys, Inc. (Nasdaq: SNPS) today reported results for its third quarter of fiscal year 2023. Revenue for the third quarter of fiscal year 2023 was \$1.487 billion, compared to \$1.248 billion for the third quarter of fiscal year 2022. Also today, the company announced that its Board of Directors has appointed Sassine Ghazi as President and Chief Executive Officer effective on January 1, 2024.

"We achieved another record quarter as semi design starts and R&D investments continue, unabated, to capitalize on the Al-driven, 'Smart Everything' era," said Aart de Geus, chair and CEO of Synopsys. "Our relentless drive for innovation has made us a catalyst for our customers, with excellent forward momentum for Synopsys. Against this backdrop, I am thrilled with Sassine's transition into the CEO role. He's a proven leader, innovator, and trusted partner who will further inspire and grow our company. Sassine has my full support!"

"I am incredibly honored, humbled, and profoundly grateful to the board, and Aart, for placing their unwavering trust in me," said Sassine Ghazi, president and COO of Synopsys. "Aart built Synopsys from a disruptive start-up into one of the world's essential semiconductor ecosystem companies. I am so proud to have been a part of that journey for the last 25 years. I am determined to build upon our strong foundation, drive innovation, and propel Synopsys to even greater heights of success."

Synopsys CFO, Shelagh Glaser, commented on the transition and the financial results: "I look forward to partnering with Aart and Sassine on this leadership transition as we continue to deliver value for shareholders and customers. We outperformed our financial guidance for the third quarter led by record revenue in design automation, which delivered its first billion-dollar-revenue quarter. Strong operational execution drove non-GAAP operating margin expansion of roughly four points year over year to 35.3%, and non-GAAP earnings per share were up an impressive 37% versus the prior year. We are raising our full-year guidance and expect revenue growth of 14-15%, and non-GAAP earnings per share growth of 24-25% year over year."

#### GAAP Results

On a generally accepted accounting principles (GAAP) basis, net income for the third quarter of fiscal year 2023 was \$336.3 million, or \$2.17 per diluted share, compared to \$222.6 million, or \$1.43 per diluted share, for the third quarter of fiscal year 2022.

#### Non-GAAP Results

On a non-GAAP basis, net income for the third quarter of fiscal year 2023 was \$445.9 million, or \$2.88 per diluted share, compared to non-GAAP net income of \$327.4 million, or \$2.10 per diluted share, for the third quarter of fiscal year 2022.

For a reconciliation of net income, earnings per diluted share and other measures on a GAAP and non-GAAP basis, see "GAAP to Non-GAAP Reconciliation" in the accompanying tables below.

#### Business Segments

Synopsys reports revenue and operating income in three segments: (1) Design Automation, which includes digital and custom integrated circuit (IC) design software, verification hardware and software products, manufacturing-related design products, field-programmable gate array (FPGA) design software, optical products, professional services, and other; (2) Design IP, which includes our Synopsys IP portfolio; and (3) Software Integrity, which includes solutions that test software code for security vulnerabilities and quality defects, as well as professional and managed services. Further information regarding these segments is provided at the end of this press release.

# **Financial Targets**

Synopsys also provided its consolidated financial targets for the fourth quarter and full fiscal year 2023. These financial targets assume no further changes to export control restrictions or the current U.S. government "Entity List" restrictions. These targets constitute forward-looking statements and are based on current expectations. For a discussion of factors that could cause actual results to differ materially from these targets, see "Forward-Looking Statements" below.

# Fourth Quarter and Fiscal Year 2023 Financial Targets (1)

(in millions except per share amounts)

	Range for Three Months Ending October 31, 2023			Ran	ge for Fisca October 3		_	
	L	ow	Hi	igh	L	.ow	Н	ligh
Revenue	\$	1,567	\$	1,597	\$	5,810	\$	5,840
GAAP Expenses	\$	1,184	\$	1,204	\$	4,544	\$	4,564
Non-GAAP Expenses	\$	1,005	\$	1,015	\$	3,780	\$	3,790
Non-GAAP Other Income (Expense)	\$	1	\$	3	\$	10	\$	12
Non-GAAP Tax Rate		16 %		16 %		16 %		16 %
Outstanding Shares (fully diluted)		155		157		155		157
GAAP EPS	\$	2.17	\$	2.28	\$	7.85	\$	7.96
Non-GAAP EPS	\$	3.01	\$	3.06	\$	11.04	\$	11.09
Operating Cash Flow						~ \$1,	650	

(1) Synopsys' fourth quarter of fiscal year 2023 and fiscal year 2023 will end on October 28, 2023. For presentation purposes, we refer to the closest calendar month end.

For a reconciliation of Synopsys' fourth quarter and fiscal year 2023 targets, including expenses, earnings per diluted share and other measures on a GAAP and non-GAAP basis, see "GAAP to Non-GAAP Reconciliation" in the accompanying tables below.

#### Earnings Call Open to Investors

Synopsys will hold a conference call for financial analysts and investors today at 2:00 p.m. Pacific Time. A live webcast of the call will be available on Synopsys' corporate website at www.synopsys.com. A webcast replay will also be available on the corporate website from approximately 5:30 p.m. Pacific Time today through the time Synopsys announces its results for the fourth quarter and fiscal year 2023 in November 2023.

### **Effectiveness of Information**

The targets included in this press release, the statements made during the earnings conference call, the information contained in the financial supplement and the corporate overview presentation, each of which are available on Synopsys' corporate website at <a href="www.synopsys.com">www.synopsys.com</a> (collectively, the "\*Earnings Materials\*\*), represent Synopsys' expectations and beliefs as of August 16, 2023. Although these Earnings Materials will remain available on Synopsys' website through the date of the earnings call for the fourth quarter and fiscal year 2023, their continued availability through such date does not mean that Synopsys is reaffirming or confirming their continued validity. Synopsys undertakes no duty and does not intend to update any forward-looking statement, whether as a result of new information or future events, or otherwise update, the targets given in this press release unless required by law.

#### **Availability of Final Financial Statements**

Synopsys will include final financial statements for the third quarter of fiscal year 2023 in its quarterly report on Form 10-Q to be filed on or before September 7, 2023.

#### About Synopsys

Synopsys, Inc. (Nasdaq: SNPS) is the Silicon to Software mather for innovative companies developing the electronic products and software applications we rely on every day. As an S&P 500 company, Synopsys has a long history of being a global leader in electronic design automation (EDA) and semiconductor IP and offers the industry's broadest portfolio of application security testing tools and services. Whether you're a system-on-chip (SoC) designer creating advanced semiconductors, or a software developer writing more secure, high-quality code, Synopsys has the solutions needed to deliver innovative products. Learn more at www.synopsys.com.

#### **GAAP to Non-GAAP Reconciliation**

Synopsys continues to provide all information required in accordance with GAAP, but acknowledges evaluating its ongoing operating results may not be as useful if an investor is limited to reviewing only GAAP financial measures. Accordingly, Synopsys presents non-GAAP financial measures in reporting its financial results to provide investors with an additional tool to evaluate Synopsys' operating results in a manner that focuses on what Synopsys believes to be its core business operations and synopsys uses to evaluate its business operations and for internal budgeting and resource allocation purposes. These non-GAAP measures may be different from non-GAAP measures used by other companies. Synopsys' management does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, as superior to, or as a substitute for, financial information prepared in accordance with GAAP. Synopsys' management believes it is useful for itself and investors to review, as applicable, both GAAP financial measures that include: (i) the amortization of acquired intangible assets, (ii) the impact of stock compensation, (iii) acquisition-related items, (iv) restructuring charges, (v) the effects of certain settlements, final judgments and loss contingencies related to legal proceedings, and (vi) the income tax effect of non-GAAP pre-tax adjustments, in each case as described further in Item 2.02 of Synopsys' Current Report on Form 8-K filed on August 16, 2023. In addition, the non-GAAP financial measures that exclude such information help facilitate internal comparisons to Synopsys' historical operating results and forecasted targets, planning and forecasting in subsequent periods and comparisons to competitors' operating results.

Synopsys utilizes an annual non-GAAP tax rate in calculating non-GAAP financial measures to provide better consistency across interim reporting periods by eliminating the effects of certain non-recurring and other period-specific items, which can vary in size and frequency and do not necessarily reflect Synopsys' normal operations, and to more closely align its tax rate with its expected geographic earnings mix. This annual non-GAAP tax rate is based on an evaluation of Synopsys' historical and projected mix of U.S. and international profit before tax, taking into account the impact of non-GAAP adjustments, U.S. tax law changes, as well as other factors such as our current tax structure, existing tax positions and expected recurring tax incentives.

On February 17, 2023, following a re-evaluation of federal tax laws that require research and development expense to be capitalized commencing in Synopsys' first quarter of fiscal year 2023, Synopsys updated its annual non-GAAP tax rate for fiscal year 2023 to 16%. Synopsys does not currently anticipate any additional significant changes to U.S. corporate tax law, its geographic earnings mix, or significant tax law changes in major jurisdictions where it operates that would result in further adjustment to its fiscal year 2023 annual non-GAAP tax rate.

When possible, Synopsys provides a reconciliation of non-GAAP financial measures to their most closely applicable GAAP financial measures. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measure as detailed below, as well as Item 2.02 of Synopsys' Current Report on Form 8-K filed on August 16, 2023, for additional information about the measures Synopsys uses to evaluate its core business operations. Synopsys is unable to provide a reconciliation of certain non-GAAP guidance measures to the corresponding GAAP measures on a forward-looking basis because doing so would not be possible without unreasonable effort due to, among other things, the potential variability and limited visibility of the excluded items. For the same reasons, Synopsys is unable to address the probable significance of the unavailable information.

#### Reconciliation of Third Quarter Fiscal Year 2023 Results

The following tables reconcile the specific items excluded from GAAP in the calculation of non-GAAP net income and earnings per diluted share for the periods indicated below.

# GAAP to Non-GAAP Reconciliation of Third Quarter Fiscal Year 2023 Results (1)

(unaudited and in thousands, except per share amounts)

		Three Months July 31		Nine Months July 31	
	· · · · ·	2023	2022	2023	2022
GAAP net income attributed to Synopsys	\$	336,252 \$	222,626 \$	880,698 \$	831,094
Adjustments:					
Amortization of intangible assets		24,014	26,454	71,841	70,181
Stock compensation		144,060	127,605	420,939	333,437
Acquisition-related items		4,540	5,232	9,846	11,332
Restructuring charges		33,385	_	78,384	12,057
Tax settlement		(23,752)	_	(23,752)	_
Tax adjustments		(72,620)	(54,508)	(192,131)	(162,964)
Non-GAAP net income attributed to					
Synopsys	\$	445,879 \$	327,409 \$	1,245,825 \$	1,095,137

	Three Months July 31		Nine Months July 31		
	2023	2022	2023	2022	
GAAP net income per diluted share attributed to Synopsys \$	2.17 \$	1.43 \$	5.68 \$	5.31	
Adjustments:					
Amortization of intangible assets	0.15	0.17	0.46	0.45	
Stock compensation	0.93	0.82	2.71	2.13	
Acquisition-related items	0.03	0.03	0.06	0.07	
Restructuring charges	0.22	_	0.51	0.08	
Tax settlement	(0.15)	_	(0.15)	_	
Tax adjustments	(0.47)	(0.35)	(1.24)	(1.04)	
Non-GAAP net income per diluted share attributed to Synopsys \$	2.88 \$	2.10 \$	8.03 \$	7.00	
Shares used in computing net income per diluted share amounts:	154,947	155,806	155,119	156,545	

presentation purposes, we refer to the closest calendar month end.

### Reconciliation of 2023 Targets

The following tables reconcile the specific items excluded from GAAP in the calculation of non-GAAP targets for the periods indicated below.

# GAAP to Non-GAAP Reconciliation of Fourth Quarter Fiscal Year 2023 Targets (1)

(in thousands, except per share amounts)

	Ra	Range for Three Months Ending October 31, 2023						
		Low		High				
Target GAAP expenses	\$	1,184,000	\$	1,204,000				
Adjustments:								
Amortization of intangible assets		(25,000)		(28,000)				
Stock compensation		(154,000)		(161,000)				
Target non-GAAP expenses	\$	1,005,000	\$	1,015,000				

	Range for Three Months Endir October 31, 2023				
		Low		High	
Target GAAP earnings per diluted share attributed to Synopsys Adjustments:	\$	2.17	\$	2.28	
Amortization of intangible assets		0.18		0.16	
Stock compensation		1.03		0.99	
Tax adjustments		(0.37)		(0.37)	
Target non-GAAP earnings per diluted share attributed to Synopsys	\$	3.01	\$	3.06	
Shares used in non-GAAP calculation (midpoint of target range)		156,000		156,000	

## GAAP to Non-GAAP Reconciliation of Full Fiscal Year 2023 Targets (1)

(in thousands, except per share amounts)

Range for Fiscal Year Ending

	October 31, 2023				
		Low	ı	ligh	
Target GAAP expenses	\$	4,544,230	\$	4,564,230	
Adjustments:					
Amortization of intangible assets		(100,000)		(103,000)	
Stock compensation		(576,000)		(583,000)	
Acquisition-related items		(9,846)		(9,846)	
Restructuring charges		(78,384)		(78,384)	
Target non-GAAP expenses	\$	3,780,000	\$	3,790,000	

	Rar	Year End L, 2023	•		
	Lo	Low			
Target GAAP earnings per diluted share attributed to					
Synopsys	\$	7.85	\$	7.96	
Adjustments:					
Amortization of intangible assets		0.64		0.62	
Stock compensation		3.74		3.70	
Acquisition-related items		0.06		0.06	
Restructuring charges		0.51		0.51	
Tax settlement		(0.15)		(0.15)	
Tax adjustments		(1.61)		(1.61)	
Target non-GAAP earnings per diluted share attributed to					
Synopsys	\$	11.04	\$	11.09	
Shares used in non-GAAP calculation (midpoint of target		156 000		156,000	
range)		156,000		156,000	

(1) Synopsys' fourth quarter of fiscal year 2023 and fiscal year 2023 will end on October 28, 2023. For presentation purposes, we refer to the closest calendar month end.

#### Forward-Looking Statements

This press release contains forward-looking statements, including, but not limited to, statements regarding Synopsys' executive management transition, short-term and long-term financial targets, expectations and objectives; strategies related to our products, technology and services; business and market outlook, opportunities and strategies; the expected impact of U.S. and foreign government actions and regulatory changes, including export control restrictions on our financial results; the potential impact of the uncertain macroeconomic environment on our financial results; customer demand and market expansion; our planned product releases and capabilities; industry growth rates; software trends; planned acquisitions and stock repurchases; our expected tax rate; and the impact and result of pending legal, administrative and tax proceedings. These statements involve risks, uncertainties and other factors that could cause our actual results, time frames or achievements to differ materially from those expressed or implied in such forward-looking statements. Such risks, uncertainties and factors include, but are not limited to: macroeconomic conditions and uncertainty in the global economy; uncertainty in the growth of the semiconductor and electronics industries; the highly competitive industry we operate in; actions by the U.S. or foreign governments, such as the imposition of additional export restrictions or tariffs; consolidation among our customers and our dependence on a relatively small number of large

customers; risks and compliance obligations relating to the global nature of our operations; and more. Additional information on potential risks, uncertainties and other factors that could affect Synopsys' results is included in filings we make with the SEC from time to time, including in the sections entitled "Risk Factors" in our latest Annual Report on Form 10-K and in our latest Quarterly Report on Form 10-Q. The financial information contained in this press release should be read in conjunction with the consolidated financial statements and notes thereto included in Synopsys' most recent reports on Forms 10-K and 10-Q, each as may be amended from time to time. Synopsys' financial results for its third quarter of fiscal year 2023 are not necessarily indicative of Synopsys' operating results for any future periods. The information provided herein is as of August 16, 2023. Synopsys undertakes no duty to, and does not intend to, update any forward-looking statement, whether as a result of new information, future events or otherwise, unless required by law.

#### SYNOPSYS, INC.

# Unaudited Condensed Consolidated Statements of Income (1)

(in thousands, except per share amounts)

	Three Mon	ths Ended		Nine Months Ended						
	 July	31,			July	31,	,			
	 2023		2022		2023		2022			
Revenue:										
Time-based products	\$ 922,874	\$	754,322	\$	2,513,383	\$	2,185,626			
Upfront products	 297,967		268,584		980,149		973,483			
Total products revenue	1,220,841		1,022,906		3,493,532		3,159,109			
Maintenance and service	 266,447		224,860		749,959		638,141			
Total revenue	1,487,288		1,247,766		4,243,491		3,797,250			
Cost of revenue:										
Products	190,809		164,077		549,908		480,166			
Maintenance and service	98,299		87,774		285,056		253,665			
Amortization of intangible assets	18,374		19,330		54,886		47,145			
Total cost of revenue	 307,482		271,181		889,850		780,976			
Gross margin	 1,179,806		976,585		3,353,641		3,016,274			
Operating expenses:										
Research and development	507,402		444,826		1,458,328		1,218,761			
Sales and marketing	227,134		199,246		660,034		571,329			
General and administrative	109,714		91,461		298,161		246,426			
Amortization of intangible assets	6,697		7,124		19,996		23,036			
Restructuring charges	33,385		_		78,384		12,057			
Total operating expenses	 884,332		742,657		2,514,903		2,071,609			
Operating income	 295,474		233,928		838,738		944,665			
Other income (expense), net	25,808		2,426		53,353		(41,280)			
Income before income taxes	 321,282		236,354		892,091		903,385			
Provision (benefit) for income taxes	(11,773)		16,708		20,461		76,506			
Net income	 333,055		219,646		871,630		826,879			
Net income (loss) attributed to non-controlling										
interest and redeemable non-controlling interest	(3,197)		(2,980)		(9,068)		(4,215)			
Net income attributed to Synopsys	\$ 336,252	\$	222,626	\$	880,698	\$	831,094			
Net income per share attributed to Synopsys:										
Basic	\$ 2.21	\$	1.46	\$	5.79	\$	5.43			
Diluted	\$ 2.17	\$	1.43	\$	5.68	\$	5.31			
Shares used in computing per share amounts:										
Basic	 152,023		152,938		152,204		153,082			
Diluted	 154,947		155,806		155,119		156,545			

<sup>(1)</sup> Synopsys' third quarter of fiscal year 2023 and 2022 ended on July 29, 2023 and July 30, 2022, respectively. For presentation purposes, we refer to the closest calendar month end.

## SYNOPSYS, INC.

# Unaudited Condensed Consolidated Balance Sheets (1)

(in thousands, except par value amounts)

	July 31, 2023		Octo	ber 31, 2022
ASSETS:				
Current assets:				
Cash and cash equivalents	\$	1,686,144	\$	1,417,608
Short-term investments		148,443		147,913
Total cash, cash equivalents and short-term investments		1,834,587		1,565,521
Accounts receivable, net		666,577		796,091
Inventories		282,791		211,927
Prepaid and other current assets		484,357		439,130
Total current assets		3,268,312		3,012,669
Property and equipment, net		535,973		483,300
Operating lease right-of-use assets, net		574,727		559,090
Goodwill		3,887,860		3,842,234
Intangible assets, net		336,723		386,446
Deferred income taxes		813,810		670,653
Other long-term assets		505,826		463,695
Total assets	\$	9,923,231	\$	9,418,087

# STOCKHOLDERS' EQUITY:

current habitates.			
Accounts payable and accrued liabilities	\$	905,464	\$ 809,403
Operating lease liabilities		80,192	54,274
Deferred revenue		1,744,326	1,910,822
Total current liabilities		2,729,982	2,774,499
Long-term operating lease liabilities		590,827	581,273
Long-term deferred revenue		194,860	154,472
Long-term debt		18,165	20,824
Other long-term liabilities		389,516	327,829
Total liabilities		3,923,350	3,858,897
Redeemable non-controlling interest		35,877	38,664
Stockholders' equity:			
Preferred stock, \$0.01 par value: 2,000 shares authorized; none outstanding		_	_
Common stock, \$0.01 par value: 400,000 shares authorized; 152,125 and 152,375			
shares outstanding, respectively		1,521	1,524
Capital in excess of par value		1,257,382	1,487,126
Retained earnings		6,389,825	5,534,307
Treasury stock, at cost: 5,136 and 4,886 shares, respectively		(1,542,889)	(1,272,955)
Accumulated other comprehensive income (loss)		(147,284)	(234,277)
Total Synopsys stockholders' equity		5,958,555	5,515,725
Non-controlling interest		5,449	4,801
Total stockholders' equity		5,964,004	5,520,526
Total liabilities, redeemable non-controlling interest and stockholders' equity	\$	9,923,231	\$ 9,418,087
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<sup>(1)</sup> Synopsys' third quarter of fiscal year 2023 ended July 29, 2023 and its fiscal year 2022 ended on October 29, 2022, respectively. For presentation purposes, we refer to the closest calendar month end.

# SYNOPSYS, INC. Unaudited Condensed Consolidated Statements of Cash Flows (1) (in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:         2023         2022           Net income         \$ 871,630         \$ 826,879           Adjustments to reconcile net income to net cash provided by operating activities:         180,033         169,708           Reduction of operating lease right-of-use assets         72,647         65,980           Amortization of capitalized costs to obtain revenue contracts         616,77         56,980           Amortization of capitalized costs to obtain revenue contracts         421,949         333,437           Allowance for credit losses         11,937         (4,516)           Deferred income taxes         (166,061)         5,843           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         (77,919)         118           Accounts receivable         112,511         (121,786)           Inventories         (77,919)         118           Prepaid and other current assets         (77,919)         118           Prepaid and other current assets         (77,919)         118           Accounts payable and accrued liabilities         (16,27)         (20,589           Accounts payable and accrued liabilities         (52,914)         (66,187)           Income taxes         <		Nine Months Ende		nde	d July 31,
Net income         \$ 871,630         \$ 826,879           Adjustments to reconcile net income to net cash provided by operating activities:         180,033         169,708           Reduction of operating lease right-of-use assets         72,647         65,980           Amortization of capitalized costs to obtain revenue contracts         61,617         54,383           Stock-based compensation         421,949         333,437           Allowance for credit losses         11,937         (4,516)           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Accounts receivable inventories         (77,919)         118         112,511         (212,786)           Inventories         (77,919)         118         118,677         (20,058)           Accounts receivable inventories         (77,919)         118         (16,687)         (20,058)           Inventories         (77,919)         118         (48,574)         (46,556)         (50,75)         (50,75)         (116,487)         (20,058)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078)         (20,078) </th <th></th> <th></th> <th></th> <th></th> <th></th>					
Adjustments to reconcile net income to net cash provided by operating activities:         180.033         169.708           Amortization and depreciation         72,647         65.980           Amortization of operating lease right-of-use assets         72,647         65.980           Amortization of capitalized costs to obtain revenue contracts         61,677         54.438           Stock-based compensation         421,949         333.437           Allowance for credit losses         (16,6061)         5,843           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         112,511         (121,786)           Inventories         (77,919)         118         (1,79,919)         118           Inventories         (8,333)         (56,075)         (50,075)         (116,487)         (20,058)           Other long-termassets         (8,333)         (56,075)         (50,075)         (16,1487)         (20,058)           Accounts payable and accrued liabilities         (52,914)         (60,187)         (60,739)         (52,914)         (60,739)           Accounts payable and accrued liabilities         (52,914)         (60,739)         (52,914)         (60,739)           Net cash provided by operating activities         (3	CASH FLOWS FROM OPERATING ACTIVITIES:				·
Amortization and depreciation         180,033         169,708           Reduction of operating lease right-of-use assets         72,647         65,980           Amortization of capitalized costs to obtain revenue contracts         61,677         54,438           Stock-based compensation         421,949         333,437           Allowance for credit losses         11,937         (4,516)           Deferred income taxes         (166,061)         5,843           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         (77,919)         118           Inventories         (77,919)         118           Inventories         (77,919)         118           Prepaid and other current assets         (77,919)         118           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         45,574         (46,5167)           Operating lease liabilities         (52,914)         (66,187)           Operating lease liabilities         (52,914)         (66,187)           Operating lease liabilities         13,372,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         101,310         25,914           Purcha	Net income	\$	871,630	\$	826,879
Reduction of operating lease right-of-use assets         72,647         65,980           Amortization of capitalized costs to obtain revenue contracts         61,677         54,488           Stock-based compensation         421,949         333,437           Allowance for credit losses         11,66,061         5,983           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         112,511         (121,786)           Accounts receivable         11,2511         (121,786)         118           Inventories         8,373         (56,075)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         (52,914)         (66,187)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         104,139         70,847           Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         104,359         (70,000)           Purchases of property and equipment<	Adjustments to reconcile net income to net cash provided by operating activities:				
Amortization of capitalized costs to obtain revenue contracts         61,677         54,438           Stock-based compensation         421,949         333,437           Allowance for credit losses         (166,061)         5,843           Other non-cash         8,6649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Accounts receivable         112,511         (121,786)           Inventories         (77,919)         118           Prepaid and other current assets         8,373         (56,075)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         48,574         (46,356)           Operating lease liabilities         36,574         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         131,310         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         7,248         582           Purchases of short-term investments         104,139         70,847           Purchases of property and equipment costs         (102,457)         (73,330)           Pu					•
Stock-based compensation         421,949         333,347           Allowance for credit losses         11,937         (4,516)           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         112,511         (121,786)           Accounts receivable         11,797         118         112,511         (17,7919)         118           Prepaid and other current assets         8,373         556,075         Other long-term assets         (116,487)         (20,588)           Accounts payable and accrued liabilities         48,574         (46,356)         0,60,739           Operating lease liabilities         (52,914)         (66,187)         (66,187)         (16,187)           Income taxes         123,924         (60,739)         (60,739)         1,377,213         1,345,395           Deferred revenue         (131,310)         254,353         1,345,395         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         7,248         582         1,451,40         1,451,40         1,451,40         1,451,40         1,451,40         1,451,40         1,451,40	, , ,		, -		,
Allowance for credit losses         11,937         (4,516)           Deferred income taxes         (16,061)         5,843           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Accounts receivable         112,511         (121,786)           Inventories         (77,919)         118           Prepaid and other current assets         (116,487)         (20,058)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         48,574         (46,356)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (313,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Value         102,457         (73,330)           Proceeds from sales and maturities of short-term investments         104,139         70,847         582           Purchases of short-term investments         104,139         70,847         582           Purchases of long-term investments         1,26,20	·		- , -		•
Deferred income taxes         (166,061)         5,843           Other non-cash         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         3,649         10,356           Accounts receivable         112,511         (121,786)           Inventories         (77,919)         118           Prepaid and other current assets         8,373         (56,075)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         48,574         46,356)           Operating lease liabilities         (52,914)         (66,739)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Variance         102,457         (73,330)           Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of promesterm investments         102,457         (73,330)           Proceeds from sales of long-term investments         (102,457)         (73,330)           Purchases of property and equipment         (136,520) <td< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td>•</td><td></td><td>•</td></td<>	· · · · · · · · · · · · · · · · · · ·		•		•
Other non-cash Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Net changes in operating assets and liabilities, net of acquired assets and liabilities:         8,649         10,356           Accounts receivable Inventories         112,511         (121,786)           Inventories         (77,919)         118           Prepaid and other current assets         8,373         (56,075)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         (52,914)         (66,187)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Variation of 102,457         (73,330)           Purchases of short-term investments         104,139         70,847           Purchases of sh			•		
Net changes in operating assets and liabilities, net of acquired assets and liabilities:         112,511 (121,786)           Accounts receivable Inventories (77,919) 118         (77,919) 118           Prepaid and other current assets (56,075)         8,373 (56,075)           Other long-term assets (116,487) (20,058)         48,574 (46,356)           Accounts payable and accrued liabilities (52,914) (66,187)         (16,187) (52,914) (66,187)           Income taxes (123,924 (60,739)         123,924 (60,739)           Deferred revenue (131,310) 254,353         1,377,213 (1,345,395)           CASH FLOWS FROM INVESTING ACTIVITIES:         ***  Proceeds from sales and maturities of short-term investments (102,457) (73,330)           Proceeds from sales of long-term investments (102,457) (73,330)         70,847           Purchases of long-term investments (102,457) (73,330)         70,000           Purchases of property and equipment (136,520) (102,934)         416,323           Acquisitions, net of cash acquired (136,520) (102,934)         416,323           Acquisitions, net of cash acquired (151,324) (416,323)         (2,204) (1,970)           Other (12,200) (12,204) (1,970)         141,000           Net cash used in investing activities         (2,603) (76,838)           Issuances of common stock (14,000) (14,000)         40,000           Purchases of freasury stock (14,000) (40,000)         40,000 <td< td=""><td></td><td></td><td></td><td></td><td>•</td></td<>					•
Accounts receivable   112,511   (121,786)   Inventories   (77,919)   118   Prepaid and other current assets   8,373   (56,075)   (56,075)   (16,487)   (20,058)   (			8,649		10,356
Inventories   (77,919)   118     Prepaid and other current assets   8,373   (56,075)     Other long-term assets   (116,487)   (20,058)     Accounts payable and accrued liabilities   48,574   (46,356)     Operating lease liabilities   (52,914)   (66,187)     Income taxes   123,924   (60,739)     Deferred revenue   (131,310)   254,353     Net cash provided by operating activities   1,377,213   1,345,395      CASH FLOWS FROM INVESTING ACTIVITIES:   Proceeds from sales and maturities of short-term investments   104,139   70,847     Purchases of short-term investments   (102,457)   (73,330)     Proceeds from sales of long-term investments   (102,457)   (73,330)     Proceeds from sales of long-term investments   (136,520)   (102,934)     Acquisitions, net of cash acquired   (136,520)   (102,934)     Acquisitions, net of cash acquired   (51,324)   (416,323)     Capitalization of software development costs   (2,204)   (1,970)     Other   — (1,200)     Net cash used in investing activities   (181,553)   (531,328)      CASH FLOWS FROM FINANCING ACTIVITIES:   Repayment of debt   (2,603)   (76,838)     Issuances of common stock   (164,841   161,416     Payments for taxes related to net share settlement of equity awards   (198,969)   (149,130)     Purchases of equity forward contract   (45,000)   (40,000)     Purchases of equity forward contr					
Prepaid and other current assets         8,373         (56,075)           Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         48,574         (46,356)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         ***         ***           Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of form sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (70,330)           Captal stank of term investments         <	Accounts receivable		112,511		(121,786)
Other long-term assets         (116,487)         (20,058)           Accounts payable and accrued liabilities         48,574         (46,356)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         3,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:           Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         435         (7,000)           Purchases of long-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (70,000)           Purchases of long-term investments         (12,002)         (12,002)         (12,002)	Inventories		(77,919)		118
Accounts payable and accrued liabilities         48,574         (46,356)           Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Total control of the provided from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (70,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (70,330)           Proceeds from sales and maturities of short-term investments         (102,457)         (102,931)           Purchases of long-term investments         (2,603)         (76,832)           Capitalistions, net of cash acquired         (2,603)	Prepaid and other current assets		8,373		(56,075)
Operating lease liabilities         (52,914)         (66,187)           Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         4355         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchas	Other long-term assets		(116,487)		(20,058)
Income taxes         123,924         (60,739)           Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         ****         ****           Proceeds from sales and maturities of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         (435)         (7,000)           Purchases of property and equipment         (435)         (7,000)           Purchases of property and equipment         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (81,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         **         **           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchases of treasury stock         (860,724)         (717,	Accounts payable and accrued liabilities		48,574		(46,356)
Deferred revenue         (131,310)         254,353           Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,04)         (1,970)           Other         -         (1,200)           Net cash used in investing activities         (81,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         ***         ***           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchases of treasury stock         (860,724)         (717,266)           Ot	Operating lease liabilities		(52,914)		(66,187)
Net cash provided by operating activities         1,377,213         1,345,395           CASH FLOWS FROM INVESTING ACTIVITIES:         Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         —         (1,200)           Net cash used in investing activities         (81,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         Text (2,603)         (76,838)           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchases of treasury stock         (860,724)         (717,266)           Other         (860,724)         (717,266)	Income taxes		123,924		(60,739)
CASH FLOWS FROM INVESTING ACTIVITIES:  Proceeds from sales and maturities of short-term investments Purchases of short-term investments Proceeds from sales of long-term investments Purchases of long-term investments Purchases of long-term investments Purchases of long-term investments Purchases of property and equipment costs Purchased in investing activities  Capitalization of software development costs Purchased in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES: Repayment of debt Payments for taxes related to net share settlement of equity awards Purchase of equity forward contract Purchase of equity forward contract Purchases of treasury stock Purchases related to net share settlement of equity awards Purchase varieties Purchases varieties P	Deferred revenue		(131,310)		
Proceeds from sales and maturities of short-term investments         104,139         70,847           Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchase of equity forward contract         (45,000)         (40,000)           Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Effect of exchange rate	Net cash provided by operating activities		1,377,213		1,345,395
Purchases of short-term investments         (102,457)         (73,330)           Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchases of equity forward contract         (45,000)         (40,000)           Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Fiffect of exchange rate changes on cash, cash equivalents and restricted cash         14,997         (38,155)	CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from sales of long-term investments         7,248         582           Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         Value         Value         Value         (76,838)           Issuances of common stock         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         161,416         164,841         164,841         161,416         <	Proceeds from sales and maturities of short-term investments		104,139		70,847
Purchases of long-term investments         (435)         (7,000)           Purchases of property and equipment         (136,520)         (102,934)           Acquisitions, net of cash acquired         (51,324)         (416,323)           Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:         Value         Value         (2,603)         (76,838)           Issuances of common stock         164,841         161,416         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Effect of exchange rate changes on cash, cash equivalents and restricted cash         14,997         (38,155)           Net change in cash, cash equivalents and restricted cash         268,080         (49,319)           Cash, cash equivalents and restricted cash, beginning of year         1,419,864         1,435,183	Purchases of short-term investments		(102,457)		(73,330)
Purchases of property and equipment       (136,520)       (102,934)         Acquisitions, net of cash acquired       (51,324)       (416,323)         Capitalization of software development costs       (2,204)       (1,970)         Other       —       (1,200)         Net cash used in investing activities       (181,553)       (531,328)         CASH FLOWS FROM FINANCING ACTIVITIES:         Repayment of debt       (2,603)       (76,838)         Issuances of common stock       164,841       161,416         Payments for taxes related to net share settlement of equity awards       (198,969)       (149,130)         Purchase of equity forward contract       (45,000)       (40,000)         Purchases of treasury stock       (860,724)       (717,266)         Other       (122)       (3,413)         Net cash used in financing activities       (942,577)       (825,231)         Effect of exchange rate changes on cash, cash equivalents and restricted cash       14,997       (38,155)         Net change in cash, cash equivalents and restricted cash       268,080       (49,319)         Cash, cash equivalents and restricted cash, beginning of year       1,419,864       1,435,183	Proceeds from sales of long-term investments		7,248		582
Acquisitions, net of cash acquired (51,324) (416,323) Capitalization of software development costs (2,204) (1,970) Other ————————————————————————————————————	Purchases of long-term investments		(435)		(7,000)
Capitalization of software development costs         (2,204)         (1,970)           Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchase of equity forward contract         (45,000)         (40,000)           Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Effect of exchange rate changes on cash, cash equivalents and restricted cash         14,997         (38,155)           Net change in cash, cash equivalents and restricted cash         268,080         (49,319)           Cash, cash equivalents and restricted cash, beginning of year         1,419,864         1,435,183	Purchases of property and equipment		(136,520)		(102,934)
Other         —         (1,200)           Net cash used in investing activities         (181,553)         (531,328)           CASH FLOWS FROM FINANCING ACTIVITIES:           Repayment of debt         (2,603)         (76,838)           Issuances of common stock         164,841         161,416           Payments for taxes related to net share settlement of equity awards         (198,969)         (149,130)           Purchase of equity forward contract         (860,724)         (717,266)           Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Effect of exchange rate changes on cash, cash equivalents and restricted cash         14,997         (38,155)           Net change in cash, cash equivalents and restricted cash         268,080         (49,319)           Cash, cash equivalents and restricted cash, beginning of year         1,419,864         1,435,183	Acquisitions, net of cash acquired		(51,324)		(416,323)
Net cash used in investing activities (181,553) (531,328)  CASH FLOWS FROM FINANCING ACTIVITIES: Repayment of debt (2,603) (76,838) Issuances of common stock 164,841 161,416 Payments for taxes related to net share settlement of equity awards (198,969) (149,130) Purchase of equity forward contract (45,000) (40,000) Purchases of treasury stock (860,724) (717,266) Other (122) (3,413) Net cash used in financing activities (942,577) (825,231)  Effect of exchange rate changes on cash, cash equivalents and restricted cash Net change in cash, cash equivalents and restricted cash 268,080 (49,319) Cash, cash equivalents and restricted cash, beginning of year 1,419,864 1,435,183	Capitalization of software development costs		(2,204)		(1,970)
CASH FLOWS FROM FINANCING ACTIVITIES:         Repayment of debt       (2,603)       (76,838)         Issuances of common stock       164,841       161,416         Payments for taxes related to net share settlement of equity awards       (198,969)       (149,130)         Purchase of equity forward contract       (45,000)       (40,000)         Purchases of treasury stock       (860,724)       (717,266)         Other       (122)       (3,413)         Net cash used in financing activities       (942,577)       (825,231)         Effect of exchange rate changes on cash, cash equivalents and restricted cash       14,997       (38,155)         Net change in cash, cash equivalents and restricted cash       268,080       (49,319)         Cash, cash equivalents and restricted cash, beginning of year       1,419,864       1,435,183	Other		_		(1,200)
Repayment of debt       (2,603)       (76,838)         Issuances of common stock       164,841       161,416         Payments for taxes related to net share settlement of equity awards       (198,969)       (149,130)         Purchase of equity forward contract       (45,000)       (40,000)         Purchases of treasury stock       (860,724)       (717,266)         Other       (122)       (3,413)         Net cash used in financing activities       (942,577)       (825,231)         Effect of exchange rate changes on cash, cash equivalents and restricted cash       14,997       (38,155)         Net change in cash, cash equivalents and restricted cash       268,080       (49,319)         Cash, cash equivalents and restricted cash, beginning of year       1,419,864       1,435,183	Net cash used in investing activities		(181,553)		(531,328)
Issuances of common stock       164,841       161,416         Payments for taxes related to net share settlement of equity awards       (198,969)       (149,130)         Purchase of equity forward contract       (45,000)       (40,000)         Purchases of treasury stock       (860,724)       (717,266)         Other       (122)       (3,413)         Net cash used in financing activities       (942,577)       (825,231)         Effect of exchange rate changes on cash, cash equivalents and restricted cash       14,997       (38,155)         Net change in cash, cash equivalents and restricted cash       268,080       (49,319)         Cash, cash equivalents and restricted cash, beginning of year       1,419,864       1,435,183	CASH FLOWS FROM FINANCING ACTIVITIES:				
Payments for taxes related to net share settlement of equity awards  Purchase of equity forward contract  Purchases of treasury stock  Other  Net cash used in financing activities  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net change in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of year  (198,969)  (49,000)  (40,	Repayment of debt		(2,603)		(76,838)
Purchase of equity forward contract       (45,000)       (40,000)         Purchases of treasury stock       (860,724)       (717,266)         Other       (122)       (3,413)         Net cash used in financing activities       (942,577)       (825,231)         Effect of exchange rate changes on cash, cash equivalents and restricted cash       14,997       (38,155)         Net change in cash, cash equivalents and restricted cash       268,080       (49,319)         Cash, cash equivalents and restricted cash, beginning of year       1,419,864       1,435,183	Issuances of common stock		164,841		161,416
Purchases of treasury stock         (860,724)         (717,266)           Other         (122)         (3,413)           Net cash used in financing activities         (942,577)         (825,231)           Effect of exchange rate changes on cash, cash equivalents and restricted cash         14,997         (38,155)           Net change in cash, cash equivalents and restricted cash         268,080         (49,319)           Cash, cash equivalents and restricted cash, beginning of year         1,419,864         1,435,183	Payments for taxes related to net share settlement of equity awards		(198,969)		(149,130)
Other (122) (3,413) Net cash used in financing activities (942,577) (825,231)  Effect of exchange rate changes on cash, cash equivalents and restricted cash Net change in cash, cash equivalents and restricted cash (268,080 (49,319))  Cash, cash equivalents and restricted cash, beginning of year 1,419,864 1,435,183	Purchase of equity forward contract		(45,000)		(40,000)
Net cash used in financing activities (942,577) (825,231)  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net change in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of year (1419,864)  Net change in cash, cash equivalents and restricted cash (14,997)  1,419,864 (1435,183)	Purchases of treasury stock		(860,724)		(717,266)
Effect of exchange rate changes on cash, cash equivalents and restricted cash14,997(38,155)Net change in cash, cash equivalents and restricted cash268,080(49,319)Cash, cash equivalents and restricted cash, beginning of year1,419,8641,435,183	Other		(122)		(3,413)
Net change in cash, cash equivalents and restricted cash268,080(49,319)Cash, cash equivalents and restricted cash, beginning of year1,419,8641,435,183	Net cash used in financing activities		(942,577)		(825,231)
Cash, cash equivalents and restricted cash, beginning of year 1,419,864 1,435,183	Effect of exchange rate changes on cash, cash equivalents and restricted cash				
	Net change in cash, cash equivalents and restricted cash		268,080		(49,319)
Cash, cash equivalents and restricted cash, end of period \$ 1,687,944 \$ 1,385,864	Cash, cash equivalents and restricted cash, beginning of year				
	Cash, cash equivalents and restricted cash, end of period	\$	1,687,944	\$	1,385,864

(1) Synopsys' third quarter of fiscal year 2023 and 2022 ended on July 29, 2023 and July 30, 2022, respectively. For presentation purposes, we refer to the closest calendar month end.

# SYNOPSYS, INC. Business Segment Reporting (1)(2) (in millions)

	Th	hree Months Ended July 31, 2023				hree Months Ended July 31, 2022	Nine Months Ended July 31, 2023			Nine Months Ended July 31, 2022		
Revenue by segment												
- Design Automation	\$	1,004.2	\$	816.5	\$	2,821.5	\$	2,438.1				
% of Total		67.6 %		65.4 %		66.4 %		64.2 %				
- Design IP	\$	350.2	\$	313.0	\$	1,029.1	\$	1,020.4				
% of Total		23.5 %		25.1 %		24.3 %		26.9 %				
- Software Integrity	\$	132.9	\$	118.3	\$	392.9	\$	338.8				
% of Total		8.9 %		9.5 %		9.3 %		8.9 %				
Total segment revenue	\$	1,487.3	\$	1,247.8	\$	4,243.5	\$	3,797.3				
Adjusted operating income by segment												
- Design Automation	\$	415.7	\$	297.2	\$	1,121.8	\$	911.9				
- Design IP	\$	86.7	\$	83.6	\$	290.6	\$	373.5				
- Software Integrity	\$	22.4	\$	11.3	\$	56.3	\$	36.3				
Total adjusted segment operating income	\$	524.8	\$	392.1	\$	1,468.6	\$	1,321.7				
Adjusted operating margin by segment												
- Design Automation		41.4 %		36.4 %		39.8 %		37.4 %				
- Design IP		24.7 %		26.7 %		28.2 %		36.6 %				
- Software Integrity		16.9 %		9.5 %		14.3 %		10.7 %				
Total adjusted segment operating margin		35.3 %		31.4 %		34.6 %		34.8 %				

# Total Adjusted Segment Operating Income Reconciliation (1)(2)(3) (in millions)

	Three Months Ended July 31, 2023		Three Months Ended July 31, 2022		Nine Months Ended July 31, 2023		Nine Months Ended July 31, 2022	
GAAP total operating income - as reported	\$	295.5	\$	233.9	\$	838.7	\$	944.7
Other expenses managed at consolidated level								
-Amortization of intangible assets (4)		25.1		26.5		74.9		70.2
-Stock compensation (4)		144.5		127.6		421.9		333.4
-Non-qualified deferred compensation plan		21.8		(1.1)		44.8		(50.0)
-Acquisition-related items		4.5		5.2		9.8		11.3
-Restructuring charges		33.4		_		78.4		12.1
Total adjusted segment operating income	\$	524.8	\$	392.1	\$	1,468.6	\$	1,321.7

- (1) Synopsys manages the business on a long-term, annual basis, and considers quarterly fluctuations of revenue and profitability as normal elements of our business. Amounts may not foot due to rounding.
- (2) Synopsys' third quarter of fiscal year 2023 and 2022 ended on July 29, 2023 and July 30, 2022, respectively. For presentation purposes, we refer to the closest calendar month end.
- (3) These segments results are consistent with the information required by ASC 280, Segment Reporting. Synopsys' chief operating decision maker (CODM) is our Chief Executive Officer. The CODM does not allocate certain operating expenses managed at a consolidated level to our reportable segments and, as a result, the reported operating income and operating margin do not include these unallocated expenses as shown in the table above.
- (4) The adjustment includes non-GAAP expenses attributable to non-controlling interest and redeemable non-controlling interest.

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